

JOHANNES SPINNEWIJN

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APPOINTMENTS

2009 – Present **London School of Economics and Political Science**
Lecturer (Assistant Professor) in Economics

EDUCATION

2009 **Massachusetts Institute of Technology**
Ph.D. in Economics
2004 **Universite Libre de Bruxelles**
M.A. in Economics
2002 **Katholieke Universiteit Leuven**
B.A. in Economics

HONORS AND GRANTS

2009 W.E. Upjohn Institute Dissertation Award
2007 & 2009 Nominated for Best Graduate Student Instructor
2004 – 2006 MIT Robert M. Solow Fellowship
2004 BAEF Fellow
2004 Francqui Fellow

OTHER AFFILIATIONS

2009 – Present IFS - Research Associate
CEPR - Research Affiliate
Netspar - Research Fellow
Ecore - Research Fellow

RESEARCH INTERESTS

Public Economics, Theory, Contract Economics, Behavioral Economics

PUBLICATIONS

“Solutions Manual to Accompany Contract Theory” (with Arthur Campbell, Moshe Cohen, and Johannes Spinnewijn), *MIT Press*, September 2007.

WORKING PAPERS

"Unemployed but Optimistic: Optimal Insurance Design with Biased Beliefs"

"Capital Income Taxes with Heterogeneous Discount Rates" (with Peter Diamond)

"Training and Search during Unemployment"

"Insurance and Perceptions: How to Screen Optimists and Pessimists"

"Revising Claims and Resisting Ultimatums in Bargaining Games" (with Frans Spinnewyn)

WORK IN PROGRESS

"Playing Devil's Advocate" (with Arthur Campbell and Florian Ederer)

"The Signaling Value of Promotion and Delegation: the Role of Commitment"

PRESS RELATING TO RESEARCH

"Hard cash or a secure job – which is better?" featured in *Financial Times* (February 7, 2009)

INVITED AND CONFERENCE PRESENTATIONS

2009	CES KULeuven, Oxford University, SITE Economics and Psychology, CEPR Public Policy, Max Planck Institute, Harvard University, NBER Public Finance, Tinbergen Institute, Maastricht University, UCLouvain, INSEAD, London School of Economics, University College London, Chicago Booth, Harvard Kennedy School, UPenn Wharton, Stanford University, EEA-ESEM Barcelona
2008	Tilburg University, Toulouse School of Economics, EEA-ESEM Milan
2007	CES KULeuven

REFeree ACTIVITY

Review of Economic Studies, Journal of Public Economics, Economic Journal, Review of Economic Design

TEACHING

Public Economics (graduate, LSE course, ec534)

Contract Economics (undergraduate, LSE course, ec301)